

Annual General Meeting
Saturday 7th September 2013

Bewl Valley Sailing Club.

Report to accompany -

<http://www.rstera.org/docs/AGM%20Presentation%202013.pdf>

Ian Jameson Chairman

Mark Ainsworth Vice Chairman

Steve Greenwood Sponsorship

Tony Bracegirdle – Treasurer

Lucy Jameson – Secretary

Jon Lewis – RS Tera Head Coach

NiKKi Hague, Alison Stewart, Julie Greenwood, Martyn Lewis, Karen Murphy, Mark Smith, Richard Pye, Richard OSullivan, David Carrier, Abi Davies, Jonathan Thomson, Pete King, Charlotte King, Inge Pye, Rob Paterson, Jane Paterson, Robin Caiger, Sarah Caiger, Peter Atkin, Simon Collison, Sonia Goacher, Julie Willis, Becky Parker, Erin Murphy, Shawn Murphy

Minutes of last AGM: Agreed.

Apologies: Sara Pennant PR, Ally Jones Technical Representative

Proposed by Mark Ainsworth

Seconded by Steve Greenwood

Who	Item	Approved
IJ	Same committee as last year. IJ ran through the committee members individually and introduced new ones. Ian Jameson – Chairman Mark Hainsworh – Vice Chairman Tony Bracegirdle – Treasurer Steve Greenwood – Sponsorship Freya Derrick - Southern Area Representative Jennie Clark - Northern Area Representative David Oakley - Midlands Area Representative Alex Cubitt- Eastern Area Representative Robbie Wilson – Scotland Area Representative	

	Catherine Beal - North Wales Representative	
IJ	<p>2012 Report</p> <p>A great year, with nearly 100 boats at the nationals we are hoping to have more than that next year.</p> <p>With an ever increasing fleet, in comparison the Opi Class had 300 boats and attendance at their nationals has been on the decrease for the last 3 years so hopefully the line could cross over in 2017!</p> <p>At the 2013 Worlds there were 9 counties and 4 continents represented. Feedback from all those involved in the worlds have been fantastic. I will put their comments on the website however the Race Officer, ISAF representative and many more made positive comments that you should all look at.</p> <p>We should also be talking about where the children move towards after the Tera class.</p> <p>(Lucy – I did not get Ian’s bit on this were he ran through the Feva stuff!) please add.</p> <p>Congratulations also should be mentioned to Tristan Bracegirdle who made the 4.7 National Squad.</p>	
IJ	Passing you now to the Treasurer.... ?	
	<ul style="list-style-type: none"> • The association is run as a trust. • Members are the children • Committee manages the trust • Members don’t vote their parents do. • Turnover rocketed in 2013 essentially off the back of the worlds. • Currently showing retained income of aprox £10,000. • We now need to consider how to spend this money. <p><i>Key things to note:</i></p> <ul style="list-style-type: none"> • Event income up in 2013 by £20,000 • Loan paid off against the rib so this is now a listed asset of the association. • Administration costs are up as a result of increased events and the remuneration committee headed up by MA who works independently to the committee reviews this. <p><i>We propose to</i></p> <ul style="list-style-type: none"> • Increase membership from £13.00 to £15.00 • Spend the retained monies on a rib, smaller than the current association rib. This rib would be based in the north to help with events up there. 	
SG	<p>Generous primary sponsors - display on screen.</p> <p>This time last year we decided to approach a number of new potential sponsors, eg. Premier Inn, as they make so much money out of, leisure industry companies etc.</p>	

	<p>Out of 29 approaches, 50 emails and 30 chasing phone calls only 1 said yes. The majority of refusals were down to the fact that sailing is considered an elitist sport.</p> <p>If anyone banks with Lloyds I would like you to know that the agency that deals with their sponsorship is the rudest I have spoken too.</p> <p>I also learnt that luck plays a huge part. It was pure chance that Stub Hut provided 300 pairs of sunglasses. LJ sent me a photo of some bright orange sunglasses and I called them, turned on what my wife calls the Steve Greenwood charm and they said yes!</p> <p>As many of the companies said no as their budgets had already been spent, I decided to I will start speaking to the companies again now for 2014.</p> <p>I am going to change the angle and add some human interest. Use more social media – (not many people can say they trended for a week but I got an email saying that I did and I will be keeping that!).</p>	
MA	You can add that on to your CV!	
SG	<p>I have already approached Virgin and BA in regards to the Worlds in South Africa next year. No response as of yet from BA however Virgin have offered a £500 discount per adult ticket on a group booking.</p> <p>I have also approached the MD of the company I work for a Foreign exchange company and he is prepared to give up the profits on us exchanging sterling to rang which will give us an aprox 18-20% saving.</p>	
IJ	<p>Major Events</p> <p>Something about R Pie?????? Ian please add</p> <p>In 2014 we have the Worlds in South Africa</p> <p>We have decided to do a European event. The Europeans will be in Holland in May during half term and we have been invited to join in with Fevas for the International Training Camp in Spain.</p> <p>The first Scottish Championships were held last week but unfortunately they blown out due to strong winds.</p> <p>We do need a venue for an Eastern and Northern Area championships so please see Lucy if you have any suggestions.</p> <p>Recapture the Silverwear in 2014 as we lost one of the placings in 2013.</p> <p>We have had agreement from RS Tera that we can approach their suppliers and we also have a Free Tera which we will raffle off and the proceeds will go to the Worlds.</p> <p>The nationals will be at Derwent Reservoir in 2014, please remember to travel north and turn right to the reservoir not left to Derwent! This will be ver the August Bank Holiday weekend. There will be a practice race on the Friday and championship series will be Saturday, Sunday, Monday. For the first time we will be have a regatta fleet so bring a boat, bring siblings and get them on the water.</p>	

	<p>We have decided to appoint 5 coaches for the 2013/2014 squads.</p> <p>Jon Lewis (Head Coach), Dan Alldis (Pro Head Coach), Tom Greenaway (Sports Head Coach) Flynn Davies (junior assistant coach)</p> <p>We have appointed Flynn Davis as assistant coach for this season and we have a vacancy for the Legacy Applicant. We only have 1 applicant so far so if you have a brother or sister who is leaving the class and is aged 16 or over tell them to submit an application. The association will pay for their instructors ticket.</p>	
IJ	<p>A Jones can't be here so there is no technical update.</p> <p>We did manage to get the rule changes through the Tuesday before the worlds and these are updated on the webpage</p>	

Next AGM will be at Derwent Reservoir next year.